

# Profit and Loss

## Newtown Breakaways AFL Club For the year ended 31 December 2021

	2021	2020	2019	2018
<b>Trading Income</b>				
<b>Registration</b>				
200 - Womens	22,640.00	15,577.00	29,625.00	25,040.00
201 - Men's	20,980.00	7,788.00	-	-
<b>Total Registration</b>	<b>43,620.00</b>	<b>23,365.00</b>	<b>29,625.00</b>	<b>25,040.00</b>
<b>Sponsorship</b>				
220 - Sponsorship	8,219.48	18,000.00	5,000.00	7,000.00
<b>Total Sponsorship</b>	<b>8,219.48</b>	<b>18,000.00</b>	<b>5,000.00</b>	<b>7,000.00</b>
<b>Merchandise</b>				
230 - On-field merchandise	375.00	347.00	380.00	957.00
231 - Off-field merchandise	5,276.44	2,920.00	2,260.00	750.00
232 - Pride merchandise	200.00	4,580.00	-	-
<b>Total Merchandise</b>	<b>5,851.44</b>	<b>7,847.00</b>	<b>2,640.00</b>	<b>1,707.00</b>
<b>Canteen Income</b>				
241 - General Canteen Income	9,545.63	7,810.00	7,150.00	2,125.00
<b>Total Canteen Income</b>	<b>9,545.63</b>	<b>7,810.00</b>	<b>7,150.00</b>	<b>2,125.00</b>
<b>Social &amp; Corporate Income</b>				
252 - Club presentation night	5,397.98	169.00	2,003.00	1,660.00
262 - Raffle	12,431.46	12,544.00	12,755.00	7,413.00
263 - Tipping	330.00	120.00	780.00	1,000.00
264 - AFLX	(450.00)	3,670.00	4,631.00	-
<b>Total Social &amp; Corporate Income</b>	<b>17,709.44</b>	<b>16,503.00</b>	<b>20,169.00</b>	<b>10,073.00</b>
270 - Grants	3,815.00	9,370.00	-	1,250.00
280 - Other Income	2,464.92	1,231.00	5,863.00	7,280.00
<b>Total Trading Income</b>	<b>91,225.91</b>	<b>84,126.00</b>	<b>70,447.00</b>	<b>54,475.00</b>
<b>Cost of Sales</b>				
311 - Food	2,624.58	2,711.00	1,789.00	560.00
312 - Soft & sports drinks	179.93	-	-	-
313 - Alcohol	446.55	-	-	-
314 - Consumables	82.81	-	-	-
<b>Total Cost of Sales</b>	<b>3,333.87</b>	<b>2,711.00</b>	<b>1,789.00</b>	<b>560.00</b>
<b>Gross Profit</b>	<b>87,892.04</b>	<b>81,415.00</b>	<b>68,658.00</b>	<b>53,915.00</b>
<b>Operating Expenses</b>				
<b>Community &amp; Off-field Expenses</b>				
401 - General Expenses	389.98	-	-	-
403 - Miscellaneous	285.46	2,886.00	589.00	628.00
404 - Software exps	1,346.09	298.00	1,270.00	490.00
405 - Courses	247.67	-	-	-

	2021	2020	2019	2018
406 - Advertising & Marketing	728.50	159.00	345.00	-
407 - Bank Fees	40.00	-	-	-
408 - Shopify / Square fees	270.02	59.00	290.00	316.00
410 - Video & Film	2,999.97	-	-	-
<b>Off-field Merchandise Expenses</b>				
421 - Merchandise - Off-field	4,266.94	5,235.00	4,347.00	4,583.00
422 - Merchandise - Pride	4,867.50	2,197.00	-	-
<b>Total Off-field Merchandise Expenses</b>	<b>9,134.44</b>	<b>7,432.00</b>	<b>4,347.00</b>	<b>4,583.00</b>
<b>Social &amp; Other event expenses</b>				
431 - Season Launch expenses	544.30	2,000.00	-	-
432 - Club presentation night expenses	1,767.50	3,975.00	2,472.00	3,840.00
433 - Fundraising expenses	-	-	2,525.00	4,263.00
434 - Trivia night expenses	320.00	-	-	-
436 - Mardi Gras	1,144.00	-	-	-
437 - Club Anniversary	6,891.53	-	-	-
<b>Total Social &amp; Other event expenses</b>	<b>10,667.33</b>	<b>5,975.00</b>	<b>4,997.00</b>	<b>8,103.00</b>
440 - Trophies	2,805.30	3,860.00	1,319.00	650.00
441 - Tipping expenses	150.00	-	-	800.00
442 - AFLX expenses	193.97	4,795.00	5,110.00	-
<b>Total Community &amp; Off-field Expenses</b>	<b>29,258.73</b>	<b>25,464.00</b>	<b>18,267.00</b>	<b>15,570.00</b>
<b>Football Operation Expenses</b>				
<b>Hire Fees</b>				
506 - Council - ground hire	8,429.97	9,266.00	10,030.00	270.00
507 - Ground upkeep & maintenance	916.24	459.00	-	-
508 - Other hire	480.00	-	1,440.00	990.00
509 - Training - Wet Weather	1,420.00	-	-	-
<b>Total Hire Fees</b>	<b>11,246.21</b>	<b>9,725.00</b>	<b>11,470.00</b>	<b>1,260.00</b>
520 - Football gear & equip	117.47	1,989.00	3,101.00	120.00
521 - Merch - On-field	6,556.05	8,649.00	4,669.00	3,373.00
522 - Equipment expenses	314.90	-	-	-
523 - Thursday night dinners	506.93	-	-	-
<b>Staff &amp; Volunteer Payments</b>				
541 - Coaches Honoraria and Expenses	10,700.00	8,000.00	8,000.00	7,000.00
551 - Physiotherapy	5,267.50	100.00	830.00	-
552 - Strapping & assoc exps	1,210.00	1,500.00	825.00	-
<b>Total Staff &amp; Volunteer Payments</b>	<b>17,177.50</b>	<b>9,600.00</b>	<b>9,655.00</b>	<b>7,000.00</b>
553 - Strapping tape costs	1,506.15	481.00	-	-
554 - Training & courses	-	-	299.00	275.00
<b>AFL Expenses</b>				
560 - AFL Sydney Fees	15,659.25	2,970.00	19,876.00	34,770.00
562 - Insurance	1,372.00	1,537.00	1,201.00	780.00
<b>Total AFL Expenses</b>	<b>17,031.25</b>	<b>4,507.00</b>	<b>21,077.00</b>	<b>35,550.00</b>

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	2021	2020	2019	2018
<b>Umpire Costs</b>				
571 - Club Umpire	2,650.00	1,810.00	1,520.00	1,060.00
<b>Total Umpire Costs</b>	<b>2,650.00</b>	<b>1,810.00</b>	<b>1,520.00</b>	<b>1,060.00</b>
<b>Total Football Operation Expenses</b>	<b>57,106.46</b>	<b>36,761.00</b>	<b>51,791.00</b>	<b>48,638.00</b>
<b>Total Operating Expenses</b>	<b>86,365.19</b>	<b>62,225.00</b>	<b>70,058.00</b>	<b>64,208.00</b>
<b>Net Profit</b>	<b>1,526.85</b>	<b>19,190.00</b>	<b>(1,400.00)</b>	<b>(10,293.00)</b>